

# JUSTIN CERNE

ARTISTIC DIRECTOR

## DETAILS

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### PHONE

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### EMAIL

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## WEBSITE

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[justincerne.com](http://justincerne.com)

## SKILLS

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Communication

Collaboration

Creativity

## PROFILE

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Creative and passionate theatre professional and effective organizational leader.

## EXPERIENCE

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### Producing Artistic Director, Theatre Workshop of Nantucket

Theatre Workshop of  
Nantucket

2013 — Present

Currently serving as producing Artistic Director of Theatre Workshop of Nantucket a regional theatre operating under an Small Professional Theatre (SPT) agreement with Actor's Equity Association. Theatre Workshop of Nantucket has an annual budget of approximately \$2 million, and is located on the world renown destination island of Nantucket, Massachusetts. The theatre produces a full season of plays and musicals each year and includes a modest education program for the island's local young people. Duties and accomplishments include:

#### Artistic Oversight:

- Produced nine seasons of professional regional theatre
- Negotiated Theatre Workshop of Nantucket's Small Professional Theatre agreement with Actor's Equity
- Navigated the 2020 pandemic, maintaining donor, subscriber and patron relations, while producing meaningful virtual and outdoor content
- Supervised the direction, acting and musical direction of all plays, readings, and cabarets, maintaining the high artistic standards, while developing relationships with actors, directors, choreographers, and music directors from across the country
- Forged relationships with artistic and cultural organizations in the local Nantucket community and in the wider field of theatre

#### Fundraising and Marketing:

- Responsible for the development and execution of the organization's marketing and fundraising initiatives
- Designed, planned and executed two to five major fundraising events annually
- Cultivated personal, ongoing relationships with donors and created audience and donor engagement strategies growing contributed revenue to \$1.2 million

#### Strategic Planning and Institution Building:

- Responsible for implementing the organization's mission and growing the organization by executing a three year strategic plan, currently in its second year
- Improved the technical capabilities of the theatre with new sound and lighting systems
- Grew capacity by acquiring two residential buildings gaining much needed housing for actors and creatives
- Cultivated and recommended board and council members

#### Fiscal Management

- Developed production and season budgets and annual organizational budgets working with the Executive Director
- Together with the Executive Director, implemented more sophisticated cash flow projecting and financial forecasting methods, resulting in better budget management across departments

#### **Human Resources Management**

- Managed an administrative staff of 4, an artistic staff of 4, approximately 40 professional actors, 5 production staff members, 3 teaching artists, 2 music directors and 6 musicians annually

#### **Director, Choreographer, and Actor**

1999 — Present

#### **Directed, choreographed, acted in and musically staged over 75 productions**

**Sony Classic Pictures**, *Damsels in Distress* (by Oscar nominated director Whit Stillman), choreographer

**MGM Grand Las Vegas**, *Jerry Springer: The Opera*, American Premiere, performer

**Theatre Workshop of Nantucket** (directed/produced)

*Liz Calloway Merry and Broadway and Bright*

*Curtain Up!* starring Marin Mazzie and Jason Danieley

*On With The Show, 60-Year Anniversary Cabaret Gala*, starring Meryl Streep

Heidi Blickenstaff in Concert

(Full list of productions available on request)

#### **EDUCATION**

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**MFA Dramatic Writing, University of Idaho**

**BA Theatre Arts: Acting, Musical Theatre, Marymount  
Manhattan College**

#### **COMMUNITY INVOLVEMENT**

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**Advisory Council, Nantucket Music Center**

**Chair (2017), Nantucket Cultural Council**

**Member, Nantucket Cultural District Steering  
Committee**

**Board Member, Nantucket Safe Harbor for Animals**

#### **AFFILIATIONS**

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**AEA**

**SDC**

**SAG-AFTRA**